

# SSS Grameen Services

## Services Catalog

A socio commercial rural enterprise (headed by women directors) run with global standards by global experts providing services to customers across various industries

For Startups (pre-funding)  
and SMB segment

We use global knowledge to solve local problems.  
We focus on value creation to our clients by leveraging the rural talent/women employment.

[www.sssgrameen.in](http://www.sssgrameen.in)

**Services platter for group of Startups and SMBs  
in support of Make in America / Industry 4.0**

*Social Impact, Rural Focussed and Not for Profit entities are eligible for No Fee, cost based or granted driven services.*

*Disclaimer: This is indicative services/price list applicable for group subscription only. Actual terms and pricing will depend on onboarding terms. Partner offering has separate agreements/terms. Partners/Resellers (MSSPs, BPO/KPOs, CA/CS Firms, Service Providers) are requested to contact for bespoke services and pricing.*



# D. Services Platter - Operations, *(rural)* Captive/Global Delivery Centre



Service Type	Description of Services
01 <b>Operations</b>	<ul style="list-style-type: none"><li>› Transition processes, workflow design &amp; optimization, system automation and vendor cost optimization, etc.,</li></ul>
02 <b>(Rural) Captive Centres</b>	<ul style="list-style-type: none"><li>› Build / Operate / Transfer any operations (industry agnostic)</li><li>› Support rural and women employment (UN SDG goals)</li></ul>

# E. Services Platter - IT related Services



Service Type	Description of Services
01 <b>IT Software</b>	<ul style="list-style-type: none"><li>› Business Requirement capture</li><li>› Software/ Business Application development (specialized ERP, CBS, etc.,)</li><li>› Process optimization</li><li>› Testing Services</li></ul>
02 <b>IT Hardware / Support</b>	<ul style="list-style-type: none"><li>› IT/IOT Hardware/ Network device/ Printers / Databases / Cloud Infra / OS - administration and maintenance;</li><li>› Helpdesk support; and Voice call centre</li><li>› * partner services</li></ul>
03 <b>UX/UI</b>	<ul style="list-style-type: none"><li>› UX/UI Health check or review</li><li>› CX/UX/UI Services &amp; Training</li><li>› * partner services</li></ul>
04 <b>Data Engineer / Data Science</b>	<ul style="list-style-type: none"><li>› Data Architecture; Design; ETL, Indexing and Visualization; Analytics (incl for ERP/industry applications like REITs, Insurance); Customized Business Analysis &amp; Reporting Services</li><li>› Dashboard as a Service; ESG metrics; KPI metrics</li><li>› Integration as a Service (REST API/JSON or ERP)</li><li>› BI to AI (incl AI/ML Services)</li><li>› * partner services</li></ul>
05	

# F.1 Services Platter - Cyber Security

Note: All the activities will be performed by professionals who have industry-based certifications like SANS GIAC/ OSCP/ CISSP/ CEH etc.

Base price of USD 1,200 p.a  
+ out of pocket expenses + govt fees + taxes  
(for startups/SMBs upto 20 employees) and  
100 customers\*



Service Type	Description of Services
01 VAPT	<ul style="list-style-type: none"><li>&gt; Vulnerability Assessment and Penetration Testing of 1 mobile app and 1 web application (static) conducted 2 times in a year <i>* terms apply</i></li></ul>
02 SOC Monitoring Agent/Tool	<ul style="list-style-type: none"><li>&gt; SOC Monitoring Agent/tool (w/cloud SIEM for logs) for upto 5 computers; Monthly automated reporting. <i>* terms apply (eBhadra powered by Cylerian OR ATT CyberSecurity Tool)</i></li></ul>
03 24/7 SOC w/XDR tool	<ul style="list-style-type: none"><li>&gt; Red Canary / CrowdStrike / Carbon Black / WindowsATP (upto 90% efficacy) for 1 server/host <i>* terms apply (services by Antigen LLC) - this is separate price at USD 499 p.a</i></li></ul>
	<ul style="list-style-type: none"><li>&gt;</li></ul>
	<ul style="list-style-type: none"><li>&gt;</li></ul>
	<ul style="list-style-type: none"><li>&gt;</li></ul>

# F.2 Services *Bespoke* - Cyber Security ( *securing Make-In-America and Digital America initiatives* )

Note: All the activities will be performed by professionals who have industry-based certifications like SANS GIAC/ OSCP/ CISSP/ CEH etc.



Quoted price  
+ out of pocket expenses + govt fees + taxes  
(for startups/SMBs upto 20 employees and 100 customers)\*

Service Type	Description of Services
01 <b>VAPT</b>	<ul style="list-style-type: none"> <li>&gt; 5 web apps (3 dynamic + 2 static apps) + 1 mobile app VAPT - Conducted 2 times in a year. USD 2,500 p.a</li> <li>&gt; 3 dynamic web apps, security posture review, secure code review (for upto 50k lines). INR 4,900 p.a</li> </ul> <p><i>* terms apply</i></p>
02 <b>SOC Monitoring Agent/Tool</b>	<ul style="list-style-type: none"> <li>&gt; SOC Monitoring Agent/tool (w/cloud SIEM for logs) for upto 5 computers/servers; USD 600 p.a</li> <li>&gt; Quarterly review by SOC Analyst. USD INR 1,200 p.a</li> </ul> <p><i>* terms apply (eBhadra powered by Cylerian OR ATT CyberSecurity Tool)</i></p>
03 <b>24/7 SOC w/XDR tool</b>	<ul style="list-style-type: none"> <li>&gt; Red Canary / CrowdStrike / Carbon Black / WindowsATP (upto 90% efficacy) per 1 server/host. USD 499 p.a</li> </ul> <p><i>* terms apply (services by Antigen LLC)</i></p> <p><i>We want to solve critical problems for security product companies. With our team of #ploymath specialists, we want to offer security product testing, trouble shooting, redesign and integration solutions. With changing landscape, compliance needs, Threat actors and context of deployment; we see a niche spot to help towards better product design and value to customer by integration with their vast IT and security landscape;</i></p>
04 <b>Secure Code Review</b>	<ul style="list-style-type: none"> <li>&gt; Bespoke offering (separate pricing) towards Security by Design.</li> <li>&gt; Review by OSCP/ SANS certified professionals (inline with BSIMM, OWASP SecDLC)</li> </ul> <p><i>* terms apply (manual and automated code review / API testing / secure configuration or hardening of full stack viz., Vendor/CIS benchmarks)</i></p>
05 <b>Security Posture Review</b>	<ul style="list-style-type: none"> <li>&gt; Attack Surface review (incl Architecture review)</li> <li>&gt; Threat modelling (incl TI)</li> <li>&gt; Phishing Assessment</li> <li>&gt; Neutral review of existing security infrastructure implementation and services of outsourced security provider</li> <li>&gt; Compliance Services (ISO27k, SOC2, NIST, HIPAA, CERT, PCIDSS) <i>* terms apply (bespoke offering)</i></li> </ul>
06 <b>Others</b>	<ul style="list-style-type: none"> <li>&gt; SOC MDR &amp; Threat Hunting; IR retainer services;</li> <li>&gt; SOC Dashboards on SIEM (Splunk, ELK, others)</li> <li>&gt; Threat Intel review</li> <li>&gt; Cyber Insurance</li> <li>&gt; Product Security Services (SAP/Oracle/Cerner ERP security) <i>* terms apply (bespoke offering)</i></li> </ul>



# G. Services Platter - Manpower, Staffing



Service Type	Description of Services
01 <b>Manpower</b>	<ul style="list-style-type: none"><li>› Recruitment Services for full time roles at 4-8% of annual CTC</li><li>› Dedicated Recruitment Service (American/Global companies) with global ATS tool at USD 5000 p.m * terms apply</li></ul>
02 <b>Staffing</b>	<ul style="list-style-type: none"><li>› Supply of freelance resources for specific project or need (short term or long term)</li><li>› Supply of trained College/University students to meet specific industry or company need</li></ul>



# H. Services Platter - Training via SCORM compliant opensource LMS



Service Type	Description of Services
01 <b>Modern / Professional</b>	<ul style="list-style-type: none"><li>› Trainings, Live Projects and Internships across IT/OT, Finance/Operations, Data Science, Cyber Security domains</li><li>› Targetting college students (Colleges), Professionals (Corporates)</li></ul>
02 <b>Traditional (UN SDG) / Sanatanaa</b>	<ul style="list-style-type: none"><li>› Traditional trainings for Heart and Passion</li><li>› Arts, Language, Culture, Heritage, Nature, Indigenous Food, Sustainable Living, Bio-diversity, Eco Conservation, etc.,</li></ul>

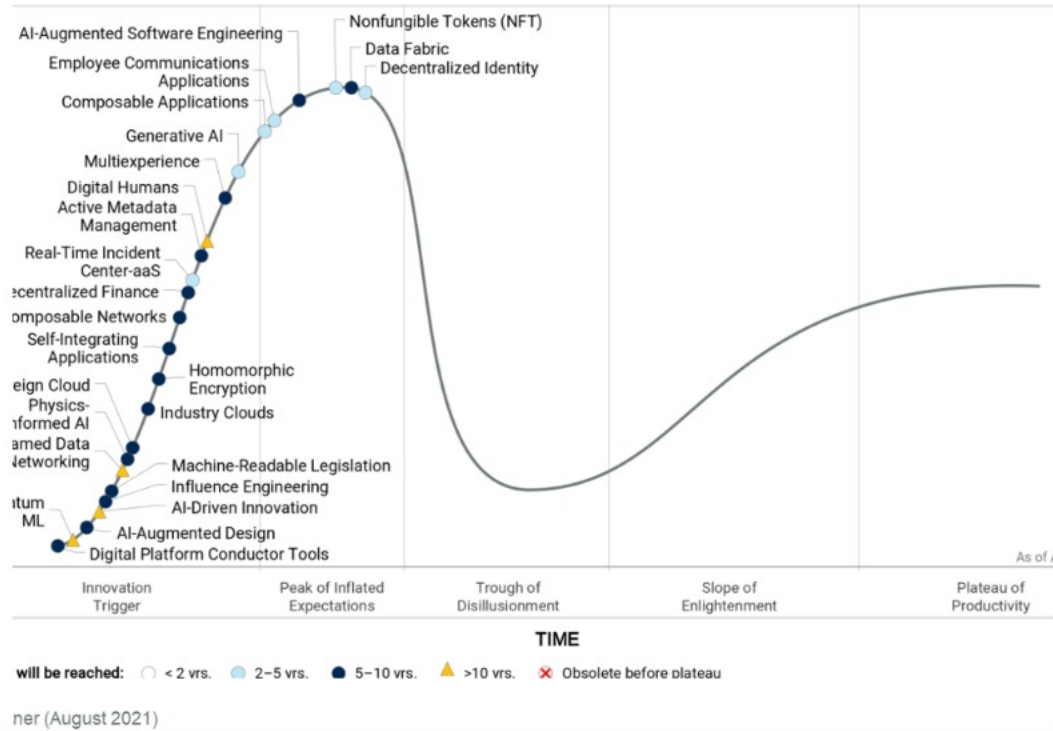
# Elephant in the room / Opportunity and our Solution

## The Big Picture

Traditional Tech stack (IT and OT) needs security.

Next stage is powered by massive Digitization in rural areas and msme's; coupled with Gig Economy. National priorities.

Also new tech stack blast definitely needs security as they provide more usability/ features. All these need trained manpower.



Gartner Hype Cycle

Rising IT/OT stacks

More on usability, rural focus

Rising compliance

## Our Solution

High value (and low cost) based solutions platter (with informed choice) incl IT, Cyber Security, Accounting/ Compliance/Investment Management.

We empower startups and msme's (by industry) in choosing right technology, cyber security, accounting/compliance service and also train students to make them industry ready & if need be place them.

Along side we provide for holistic trainings for spiritual side of human being.





# Market Challenge and **What consumers want?**



## Service Providers

Need local service provider with professionalism and understanding local context/market

01

Global tech/solutions for local challenges / context.  
Local manpower for Global clients/services



## Solution

Groom talent who can understand and solve local problems with professionalism

02

**Trusted neutral advice** to embrace the changes  
(in Tech and Compliance).  
Actively **embrace** free ware / open source/  
proprietary tools.



## How big is the potential

Make in India program with tail winds for Indian economy  
+ growing education sector + area around Nitiayog  
supported incubation centres

03

**Backoffice** platter of services  
(specialized by industry)  
  
Relevant Technical/ non-Technical training  
(including UN SDG supported Fine Arts and Skills)



## Encourage conversation

Challenges in last mile connect, core training  
experience & manpower placement expertise

04

Low cost w/focus on value and operational  
excellence  
  
Manpower support to businesses/ industry



## C. Manpower

### **(For Companies) Recruitment - Methodology** *(w/focus on freelancers for Gig economy)*

**Our Sourcing Methodology:** We offer unique solutions to build, integrate and manage IT systems across a broad spectrum of industry. We mainly focus on helping the customer in meeting critical resource requirements in Niche areas and offers customers to save costs and saves time in sourcing and training.

**Large Database:** We have extensive candidate databases, with all job seekers interviewed and screened prior to sharing with client organizations.

**Dedicated Team:** We have a dedicated team that studies the market to identify the most suitable talent for your organization.

**International Sourcing:** We have a team specifically dedicated to find candidates from around the world (esp. In India & middle east).

**Market Depth:** Consultants professionally qualified with experience in the respective domains for providing you a detailed and customized experience.

### **(For Companies) Recruitment - Scope of Work**

- Understanding the organization, the structure, the context of each role holder and the requirements.
- Designing a plan for talent attraction, candidate assessment and candidate communication.
- Advertising the jobs on a variety of social media & print media (if required).
- Sourcing candidates through multiple channels: interest check and validate suitability.
- Receiving and screening applications sourced through all the channels – internal database, external sources and referrals.
- Capturing details of the applicants in a format i.e., traceable for over a period of time.
- Coordinating interviews and any other steps in the selection process with shortlisted candidates.
- Working with client teams for the issuance of offer letters to successful candidates.
- Negotiating offers with the candidates. Engaging offered candidates till their successful joining.

### **(For Candidates) Our Recruitment Process**

We provide dedicated recruitment services at every stage. With our recruitment process, you will receive every information about the candidate.

**Step 1:** We understand the candidate requirements.

**Step 2:** Initial candidate screening & assessment.

**Step 3:** Candidate interview schedule with company & basic reference checks (ex: certificates).

**Step 4:** Briefing to candidate about interview process & take mock interviews (if required) .

**Step 5:** Schedule candidate interview with the Organization.

**Step 6:** Convey interview feedback to the candidate.

**Step 7:** If selected, professional negotiation about the offer (salary, joining date, etc.,).

**Step 8:** Onboard the candidate in the organization.

### **Resource Pool...***trained students or freelancers for gig economy or a dedicated backoffice to meet client needs*

- IT/OT: We provide team (System Admin/Network & Security Specialist/DBA/Printer Specialist) for placement or secondments.
- Cyber Security: We provide trained students (technically and live projects) for placement or secondments. We also provide professional freelancers
- Accounting/Compliance/Financial Management: We provide trained students (technically and live projects) for placement or secondments. We also provide professional freelancers.



# Target Clients and Use Cases

## A.1 Technical (IT/OT)

- Corporates (incl Call centres, KPO/BPOs, Hospitals, Banking/Finance entities (Chit/MACC/NBFC/Payment Banks/Gold Loan/Home Loan), Stock/Insurance brokers, Funded Startups etc.): **Administration/ Maintenance/ Monitoring of IT/Software/Network Infra; AMC, Printing & Stationery; distributed branch connectivity/internet & monitoring (NOC)**
- Banking / Transport (MORTH) - **piggy back on global growth of payment cards and Infrastructure: support payment gateways/CBS platforms; channel integration/platform integration; new category developments/enhancements; new use cases; new Innovations/features etc.**
- Agriculture (Farmer Produce Organizations(FPOs), Managed Farms, Jaivik Krishi (Desi Seeds, Bio dynamic & Natural Farming), Goshala (NDDB services)): **complete solution - Agri Tech (IT/IoT) incl datasciences and relevant free/paid agri traceability/operational softwares.**
- Mining: **Under ground data network, IOT sensors driven human/asset tracking & safety, command centre**
- Renewable Energy: **Datascience/IoT sensors/Drones for preventive/predictive maintenance, pre/post implementation checks**
- MSMEs, Incubated StartUps (w/funding and scaling) across India (under NitiAayog): **vendor neutral affordable IT/IoT solutions, network connectivity (one-stop IT backoffice)**
- Government (via GeM): **Administration/Maintenance/Monitoring of IT/Software/Network Infra; AMC, Printing & Stationery;**
- Industry/Defence/Government: **Smart Challenges**
- **For above sectors: relevant local/global products/services as OEM/reseller**

## A.2 Cyber Security

- Corporates (incl Call centres, Accounting/CS backoffices, KPO/BPOs, Hospitals, Banking/Finance entities (Chit/MACC/NBFC/Payment Banks/Home Loan/Gold Loan), Stock/Insurance brokers, etc.): **Security as a Service, Security Datascience**
- MSMEs: (under Cyber Rakshak, Digital India) **affordable opensource cyber security tools and services**
- TSPs, Defence SMEs, Funded/Scaling Startups: **Opensource SOC as a Service (w/US specific threat intel and neutral global TI feeds)**
- US software/hardware/product vendors: **Product Security, Security by Design, Secure Code Review, Bug Hunting, Supply Chain Security, Vulnerability Testing; Hackathons, Bug Bounty**
- Security Service Providers: **white-labelled services for security administration/device management or monitoring or VAPT or code review or Product/Device Implementation;**
- **For above sectors: relevant local/global products/services as OEM/reseller**



# Target Clients and Use Cases

## A.3 Accounting/Compliance/Financial Management

- Corporates: **BPO/KPO design and operation, regional language call centres, Derivative/Hedging Management**
- Agriculture (*Farmer Produce Organizations(FPOs), Managed Farms, Jaivik Krishi (Desi Seeds, Bio dynamic & Natural Farming), Goshala*): **one-stop back-office incl compliances**
- US Fed related entities: **compliance solution**
- Mining: **Revenue tracking, Asset Tracking, People protection**
- Renewable Energy: **Accounting & Compliances, carbon credit**
- MSMEs: **affordable one-stop back-office**
- Incubation Centres and their StartUps (w/funding and scaling) across India (under NitiAayog): **affordable one-stop back-office (incl PFMAS), SEBI/IBBI accredited valuation, due-diligence, SEBI-AIF for investment/funding**
- **For above sectors: relevant local/global products/services as OEM/reseller**

## B. Training

For IT/IoT/CyberSecurity streams: (for LIVELIHOOD)

- Colleges (*via SKU-AIC*): **student paid trainings (aka job/industry certification oriented), internship and placement; Bug bounty/Hackathons;**
- Government (*Digital America, Skill Development*): **Professional trainings for SMBs;**

For UN SDGs stream (for HEART):

- Target India (younger generation, schools), countries w/Indian diaspora and other countries (*inline w/national strategy promoting India Culture and Arts*).

## C. Manpower

- Corporates, BPO/KPOs: **We offer certified and trained college grads for placement or secondment; professional for freelancing; remote IT/OT administration/support team**
- Security Service Providers: **remote team extension (dedicated/shared) for security administration/device management or monitoring or VAPT or code review; professional freelancers**
- Accounting/Compliance/Financial Management: **We provide trained students (technically and live projects) for placement or secondments.**



## Goals - National Priorities & UN SDG

Social  
Society & Culture & Environment  
Commerical / Economic



## Research or Scientific Forums, Thinktanks, Open Standards or Groups, Government

IEEE, OWASP, NULL, Linux Foundation, FOSS  
Open Government Data Platform

### Manpower

University College Students  
Industry Professionals  
(Retd) Senior Citizen Scientists/Experts

### Industry

American Entities

## Social

Any not for profit entities

SSS Grameen Services (S3GS) is a socio-rural backoffice (specialized by industry) towards rural employment

retaining verticals

- IT/OT,
- Data Analytics/ Data Science (AI/ML),
- Cyber Security
- Finance/Operations

**Interact via**

- Services
- Product Innovation
- Training
- Manpower
- Rural Operations delivery centre
- Partnership (Local & Global)

We want to negotiate only on price not on quality of offering or tech. We focus on success of (value to) a client business so all stakeholders

We aim

- to serve Startups/SMBs via platter of services (by industry specialization)
- to use global knowledge to solve local problems
- to create/use local talent for global world (of opensource and proprietary)
- to create new products or to solve smart challenges while working with neutral industry forums.
- to provide rural employment powered by skilling our kids with global expertise to make them them global ready.
- serve social sectors (probono) and commercial sectors while on internship using global tech tools/partnerships
- contribute to industry or scientific or research forums (OWASP, or India cyber/IT forums or FOSS)

We work with

- young minds
  - mid aged practitioners/freelancers
  - senior experts/scientists
- to represent all age groups much like India's joint family system.

We targets all sectors of a society

- private sectors (*profit/value based services or products*)
- government sector (*profit/impact based services/products*)
- social/NGO/last mile charity (*free/cost-minus/cost based services/products*)

### Academia

**Partner with local academia**



## SSS Grameen Services Pvt Ltd

*(a socio commercial rural enterprise run with global standards by global experts)*

driven by UN SDG; RURAL & SMB TAILWINDS

Vendor (agnostic) Training (incl OJT): by industry professionals to younger generation w/opensource eLMS/virtual training platform;

Manpower: placement;

Services for startups/msme: Tech, CyberSecurity, Accounting/Compliance/Financial Management services **by industry;**

[www.sssgrameen.in](http://www.sssgrameen.in) / [info@s3gs.in](mailto:info@s3gs.in) / +91-9052331069

Rural Office: c/o SKU-AIC, Anantapuramu, A.P, India; (20-100+ seater expandable capacity)

City office (for onsite client work): @ Indira Nagar, Bengaluru, India. (14 seater office)

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